

We offer you, our fellow BCA members, a strategic employee benefit solution that reduces the expenses associated with your offering and fits the needs of your talent.

## What is Beneflex?

A Collective Purchasing Plan for Group Benefits. **BENE***flex*® has its administrative expenses based on the overall volume of all companies participating in the plan, therefore providing for economies of scale, increasing your purchasing power.

## Why Beneflex?

Reduce costs without sacrificing quality or service.

Here's what our combined purchasing power means to you in group benefits:

- Insurer's expenses are lower per employee, which result in lower premiums.
- Improved benefits (less small print) and higher levels of no evidence benefits.
- Greater premium stability (fewer budget surprises), even if you have a period of high claims.
- Underliable influence and reduced time spent negotiating with insurers if you have a difficult claim.
- Our consultants constantly act for you by monitoring the plan to ensure that it provides value.

In dollar terms, for example, a member company with 250 employees could save \$25,000 - \$50,000 annually under the **BENE** flex<sup>TM</sup> plan versus a stand-alone program.

Similarly, a **BENE***flex*<sup>™</sup> member company with 10 employees could save in the range of \$2,000 – \$4,500 per year based on average benefit program costs simply through volume discounts.

Let MARQUEE BENEFITS INC. demonstrate what BENE $flex^{TM}$  can do for you.

**Leading Strategies for Your Group Benefits & Retirement Plans** 



