

Electronic bidding Goods & Services Contracts

Presented by

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Barrie Construction Association January 16, 2018



Roll-out

- DCC Began Accepting Electronic Tenders for Construction Contracts in 2016
 - Without bid security
 - With bid bond
 - With bid security in the form of bid bond or wire transfer
- Initiating Second Phase of E-Procurement for Goods and Services Contracts.
 - *mid-February 2018*

Typical Goods & Services Contracts

- Mechanical HVAC Inspection Testing & Maintenance
- Elevator Maintenance
- Asphalt Grinding & Stockpiling
- Tree Clearance
- Shelving & Racking Inspection and Maintenance
- Delivery of lumber & materials
- Gravel Delivery

What you will need

- Internet connection
- MERX account
- Authorized bidder PIN
 - *Provided by MERX <http://tenders.merx.com/RequestEBSPIN>*
 - *Per authorized company, not per person*
 - *Use the same PIN for all your tenders*
 - *Takes ~24hrs to issue a PIN*
- www.merx.com – Supplier menu
- 1-800-964-MERX (6379)
- Direct deposit with DCC if you intend to use wire transfer for bid security

How to find our opportunities

- www.merx.com - "Canadian Public Tenders" tab
- www.merx4.merx.com/dcc - DCC opportunities only. Available since March 23, 2016 for those opportunities that DCC posted using MERX 4

Search

You can do a simple search in the main search field.

Simple search here.

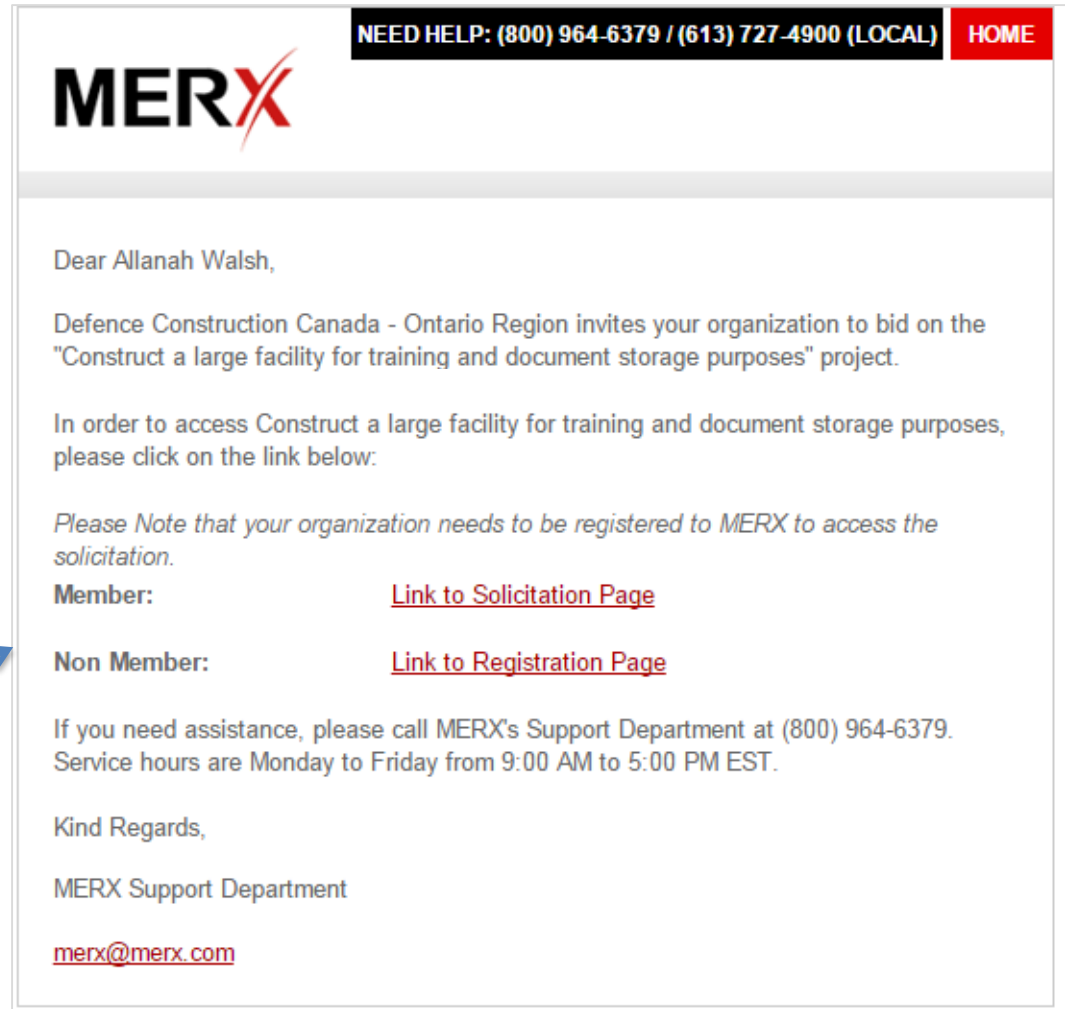
The screenshot shows the MERX Opportunities website interface. At the top, there is a navigation bar with the MERX logo, a Canadian flag, and the word 'OPPORTUNITIES'. Below this are tabs for 'CANADIAN PUBLIC TENDERS', 'AGENCIES, CROWN & PRIVATE CORPORATIONS', 'U.S. TENDERS', and 'PRIVATE CONSTRUCTION'. A 'FRANÇAIS' link is in the top right corner. A user is logged in as 'Miss. Izzy Moroni'. The main search field contains the text 'dcc'. Below the search field, there are options for 'All', 'Since Last Login', and 'Advanced Search'. The search results are displayed as a table with 12 open Canadian opportunities. The table has columns for 'Published', 'Closing', 'Reg. Of Delivery', and 'Title, Organization Name and Category'. The results are numbered 1 through 7, with a red maple leaf icon next to each row.

	Published	Closing	Reg. Of Delivery	Title, Organization Name and Category
1	26/01/2016	26/02/2016	Quebec	Storage Tank Systems for Petroleum Products Defence Construction Canada - Quebec Region Energy
2	26/01/2016	28/01/2016	British Columbia	Construct a new building Defence Construction Canada / Construction de Défense Canada Construction Services
3	25/01/2016	01/03/2016	Quebec	Tank Systems for Petroleum Products Defence Construction Canada - Quebec Region Energy
4	25/01/2016	05/02/2016	Quebec	Storage Tank Systems for Petroleum Products Defence Construction Canada - Quebec Region Electrical and Electronics
5	15/01/2016	22/09/2016	Manitoba	SK DCC QC 002 Defence Construction Canada - Quebec Region Aerospace
6	15/01/2016	19/01/2017	British Columbia	SK DCC QC 001 LumpSum + 2 Env Defence Construction Canada - Quebec Region Aerospace
7	15/01/2016	23/08/2017	British Columbia	SK DCC ON 003 Defence Construction Canada - Ontario Region Construction Services

By invitation

In some cases, you may receive an email inviting you to submit a bid for a specific tender. This is an example of this email.

Contains a link directly to the solicitation page.



NEED HELP: (800) 964-6379 / (613) 727-4900 (LOCAL) [HOME](#)

MERX

Dear Allannah Walsh,

Defence Construction Canada - Ontario Region invites your organization to bid on the "Construct a large facility for training and document storage purposes" project.

In order to access Construct a large facility for training and document storage purposes, please click on the link below:

Please Note that your organization needs to be registered to MERX to access the solicitation.

Member: [Link to Solicitation Page](#)

Non Member: [Link to Registration Page](#)

If you need assistance, please call MERX's Support Department at (800) 964-6379. Service hours are Monday to Friday from 9:00 AM to 5:00 PM EST.

Kind Regards,

MERX Support Department

merx@merx.com

Bid security

- **Electronic Bonds**

- *Two firms available in Canada that will provide “Authentication Services”*
 - *Mobile Bonds*
 - *Xenex*

- **Electronic Funds Transfer (EFT)**

- *Wire transfer (not direct deposit)*
- *Be sent to the account number provided in the Electronic Bidding System,*
- *Contain the reference number provided by the Electronic Bidding System,*
- *Made through a corporation or institution that is a member of the Canadian Payments Association, or corporation that conforms to requirements of credit union (para 137(6)(b) of the income tax act.*

Bid Security Lessons Learned

- E-Bonds
 - *A scanned paper bond is not an electronic bond*
 - *Bond not verifiable - Check your bond before uploading to a tender!*
- Electronic Funds Transfers
 - *Must be a "Wire Transfer"*
 - *Direct Deposit is not an acceptable form of security*
 - *Wire Transfers can take ~48hrs for various checks between banks*

Electronic bid submission

When ready to submit your bid, select the solicitation and select *Place Bid*. Follow the easy steps.

PLACE BID

NEED HELP: (800) 964-6379 / (613) 727-4900 (LOCAL) | FRANÇAIS LOGOUT

MERX

Solicitations Reports My Account

VR200573- By invitation - Storage Tank Systems for Petroleum Products

You are Invited to Bid

Bid Intent Required

Print FOLLOW

Notice Categories Documents & Items Document Request List Audit

BID INTENT PLACE BID ORDER

Basic Information

Reference Number	000008351	<u>Dates</u>	
Issuing Organization	Defence Construction Canada - Quebec Region	Publication	2016/01/26 12:02:55 PM EST
Solicitation Type	NPP - Notice of Proposed Procurement	Bid Intent	Required
Solicitation Number	VR200573- By invitation	Bid Intent Deadline	2016/03/07 11:00:00 AM EST
Title	Storage Tank Systems for Petroleum Products	Closing Date	2016/03/14 02:00:00 PM EDT
Source ID	FD.CC.ON.862497-293372	<u>Contact Information</u>	
Agreement Type	Agreement on Internal Trade (AIT)		Isabelle L'Écuyer

Details

Region	Montréal, Quebec
Delivery Point	Montreal
Purchase Type	One Time Only- Delivery Date:2016/04/11
Description	DEFENCE CONSTRUCTION CANADA (DCC) – VR200573 – Compliance work on storage tank systems for petroleum products, Valcartier Garrison, QC

See more

Opportunity Abstract

Before you get to place your bid you will be asked for your acknowledgement to contractual terms. Open the document and read it. When completed, click on **ACCEPT**.

Link to acknowledgement document

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ML3456 - Construction d'un nouveau manège

Print FOLLOW

PLACE BID ORDER

Notice Categories Documents & Items Plan Holders List Audit

Basic Information

Reference Number 000008367 Dates

Issuing Organization Defence Construction Canada - Quebec Region Publication 2018/01/26 01:43:59 PM EST

Project Type NPP - Notice of Proposed Procurement Bid Intent Not Available

Project Number ML 3456 Closing Date 2018/02/24 02:00:00 PM EST

Source Agreement

Details

Re Job Loc Descri

Bid Submission

Bid Submission

Pri

Pricing Lump sum

Bid Documents List

Item Name	Description	Mandatory
A	SVP fournir la caution de soumission	No

REQUIRED ACKNOWLEDGEMENT CLOSE X

Acknowledgement

[Text_Construction_Contract.docx](#)

Uploaded Date: 2018/01/26 01:13:50 PM EST

ACCEPT DECLINE

PLACE BID ORDER

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M@DIAGRIF

Electronic Bid Submission

DEFENCE CONSTRUCTION CANADA
CONSTRUCTION DE DÉFENSE CANADA

If you don't have an Authorized Signer PIN, you must request one from MERX. Either through online form or by calling us at 1-800-964-6379. Online: <http://tenders.merx.com/RequestEBSPIN>

The screenshot displays the MERX website interface. At the top, there is a navigation bar with the MERX logo, contact information (NEED HELP: (800) 964-6379 / (613) 727-4900 (LOCAL) | FRANÇAIS), and a LOGOUT button. Below the navigation bar, there are tabs for Solicitations, Reports, and My Account, and a secondary row of icons for Search, Bid Management, Qualifications, and Performance Management. The main content area is titled 'CREATE BID' and shows details for a bid: 'VR200573- BY INVITATION - STORAGE TANK SYSTEMS FOR PETROLEUM PRODUCTS'. It includes a closing date of '2016/03/14 02:00:00 PM EDT' and a timer showing '42d 01h 26m' left to submit the bid. The bid status is 'Draft (not submitted yet)'. A progress bar indicates the current step is '2- Submission'. A modal window is open, titled 'ELECTRONIC BID SUBMISSION - MISSING INFORMATION TO SUBMIT BID'. The message inside the modal states: 'The following information is mandatory to complete your Electronic Bid Submission: EBS PIN. There is no EBS PIN associated to your account or this one is expired. A valid EBS PIN is mandatory to submit an Electronic Bid. Please contact the Customer Support to update your profile with the missing information. MERX Support Department: merx@merx.com (800) 964-6379'. A blue arrow points from the 'Documents' section on the left towards the modal window.

Bid Security: E-Bond

Click *Add File* to upload

EDIT BID

WA13579 - TEST NO. 3 FOR EFT AT DCC

Closing Date: 2016/07/15 07:00:00 PM EDT

01d 03h 05m : Time left to Submit Bid

1- Proposal → 2- Submission → 3- Confirmation

Bonding

E-Bonding

Electronic Fund Transfer (EFT)

Upload File

Bid Stat: This display is generated by a National Research Council Cesium Clock. However, the displayed time is not corrected for Internet delays between the MERX servers and your computer. Do not rely on this display's accuracy in the last minutes before the solicitation's closing time.

Bid Security: EFT

Reference #
Required
for Wire
Transfers

EDIT BID

WA13578 - TEST NO. 3 FOR EFT AT DCC
Closing Date: 2016/07/15 07:00:00 PM EDT

01d 03h 03m : Time left to Submit Bid

Bid Status: Draft (not submitted yet)

1- Proposal 2- Submission 3- Confirmation

Bonding

Bonding

Electronic Fund Transfer (EFT)

Organizations who are submitting a bid are to indicate the amount of their wire transfer in the field below and wire the funds to the following account.

Bid Security Amount: \$ CAD

EFT Reference Number: WA13578-000005725-003

IMPORTANT: Make sure to include the above reference number with your wire transfer so that we can match your bid with your payment.

Beneficiary Name	Defence Construction Canada
Bank Name	BMO
Branch Name	Ottawa
Address	23 Albert St
City	Ottawa
Country	Canada
State/Province	Ontario
Zip/Postal Code	K2E 7V2
Bank Number	123456
Branch Number	0123
Account Number	789456
Swift Number	123
Phone Number	613-999-9999



Electronic Bid Submission

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Solicitations Reports My Account

Search Bid Management Qualifications Performance Management

CREATE BID

SK DCC 010 - SK DCC 010
Closing Date: 2017/02/17 02:00:00 PM EST

343d 23h 43m : Time left to Submit Bid

Bid Status: Draft (not submitted yet)

1- Proposal 2- Submission 3- Confirmation

Documents Pricing

Total Bid Price* 25,000.00 CAD Corresponds to the base price, excluding taxes.


CANCEL SAVE & QUIT NEXT

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Click on
Pricing

Select
NEXT



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[Solicitations](#) [Reports](#) [My Account](#)

[Search](#) [Bid Management](#) [Qualifications](#) [Performance Management](#)

CREATE BID

SK DCC 010 - SK DCC 010 343d 23h 42m : Time left to Submit Bid

Closing Date: 2017/02/17 02:00:00 PM EST Bid Status: Draft (not submitted yet)

1- Proposal **2- Submission** 3- Confirmation

Bidder Compliance & Authentication

The Bidder agrees to submit and sign this Bid electronically and agrees that his/her bid is valid, authorized, and binding; and certifies that all required documentation has been completed. Bidder represents and warrants that the person signing this Bid is an authorized agent who has fulfilled all requirements to possess actual authority to bind Bidder to each and every term, condition, article and obligation of this Bid and any resultant Contract.

I declare that the foregoing is true and correct

Bid Submitted By (Full Name)*

Please enter your EDS PIN*

Please note that all bids are submitted in Canadian Dollars.

[CANCEL](#) [SAVE & QUIT](#) [PREVIOUS](#) [SUBMIT BID](#)

SUBMIT BID

Electronic Bid Submission

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Search Bid Management Qualifications Performance Management

CREATE BID

SK DCC 010 - SK DCC 010

Closing Date: 2017/02/17 02:00:00 PM EST

343d 22h 49m : Time left to Submit Bid

Bid Status: Draft (not submitted yet)

1- Proposal 2- Submission 3- Confirmation

Bidder Compliance & Authentication

The Bidder agrees to submit and...

Bidder represents and warrants that...

I declare that the foregoing is true...

Bid Sub...

Please...

BID SUBMISSION CONFIRMATION


Submission will make the bid active and submit it to the solicitation owner. Are you sure you want to proceed?

CANCEL SAVE & QUIT PREVIOUS SUBMIT BID

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To complete submission, click YES





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Solicitations Reports My Account

Search Bid Management Qualifications Performance Management

CREATE BID

SK DCC 010 - SK DCC 010 Bid Status: Submitted

Closing Date: 2017/02/17 02:00:00 PM EST

1- Proposal 2- Submission 3- Confirmation [Print](#)

Your bid for solicitation "SK DCC 010 - SK DCC 010" has officially been submitted.


Bid Submission Date: 2016/03/10 03:10:36 PM EST

Confirmation Number: 0000009681

You can [download a PDF version](#) of this confirmation for your records.

Take note that you can withdraw and modify your bid up until the solicitation's closing date set for 2017/02/17 02:00:00 PM EST.

[BACK TO BID MANAGEMENT](#)

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Electronic Bid Submission

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Solicitations Reports My Account

Search **Bid Management** Qualifications Performance Management

BID MANAGEMENT

Sol. Number Title
Closing Date Bid Submission Date
Bid Status Confirmation No. [Clear](#) **SEARCH**

1 result found << < 1 > >> Results per page: 25 [50](#) [100](#)

Sol. Number ▲	Title	Closing Date (Time Remaining)	Bid Status	Bid Submission Date	Confirmation No.	Actions
SK DCC 010	SK DCC 010	2017/02/17 02:00:00 PM (343d 22h 48m)	Submitted	2016/03/10 03:10:36 PM EST	0000009881	

1 result found << < 1 > >> Results per page: 25 [50](#) [100](#)

on No. Actions

31 |

- View
- Modify Bid Price [5](#) [50](#) [100](#)
- Withdraw

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Bid Results

- Bid opening done online after closing
- Preliminary results will be available online at www.merx.com

BID MANAGEMENT

Sol. Number Title

Closing Date Bid Submission Date

Bid Status Confirmation No.

[Clear](#) [SEARCH](#)

13 results found Results per page: 25 [50](#) [100](#)

Sol.Number ▲	Title	Type	Closing Date (Time Remaining)	Bid Status	Bid Submission Date	Confirmation No.	Actions
123	Construction	Bid	2016/02/04 02:00:00 PM EST	Draft			
SN1234-56789	Replace elevator	Bid	2016/02/05 03:00:00 PM EST (0h 0m 0s)	Submitted	2016/02/05 09:07:44 AM EST	0000009483	View

SN1234-56789 - Replace elevator

❗ Closed [Print](#) [FOLLOW](#)

[Notice](#) [Categories](#) [Documents & Items](#) **[Bid Results](#)** [Plan Holders List](#) [Audit](#) [VIEW BID](#)

Publication Type Unofficial Results

Capital Consultant Inc.

Organization Name Capital Consultant Inc.

Bid Amount \$15,000.00 CAD

Address 475 Boul Rene Levesque
Montreal, Quebec, G1H 7H9
Canada

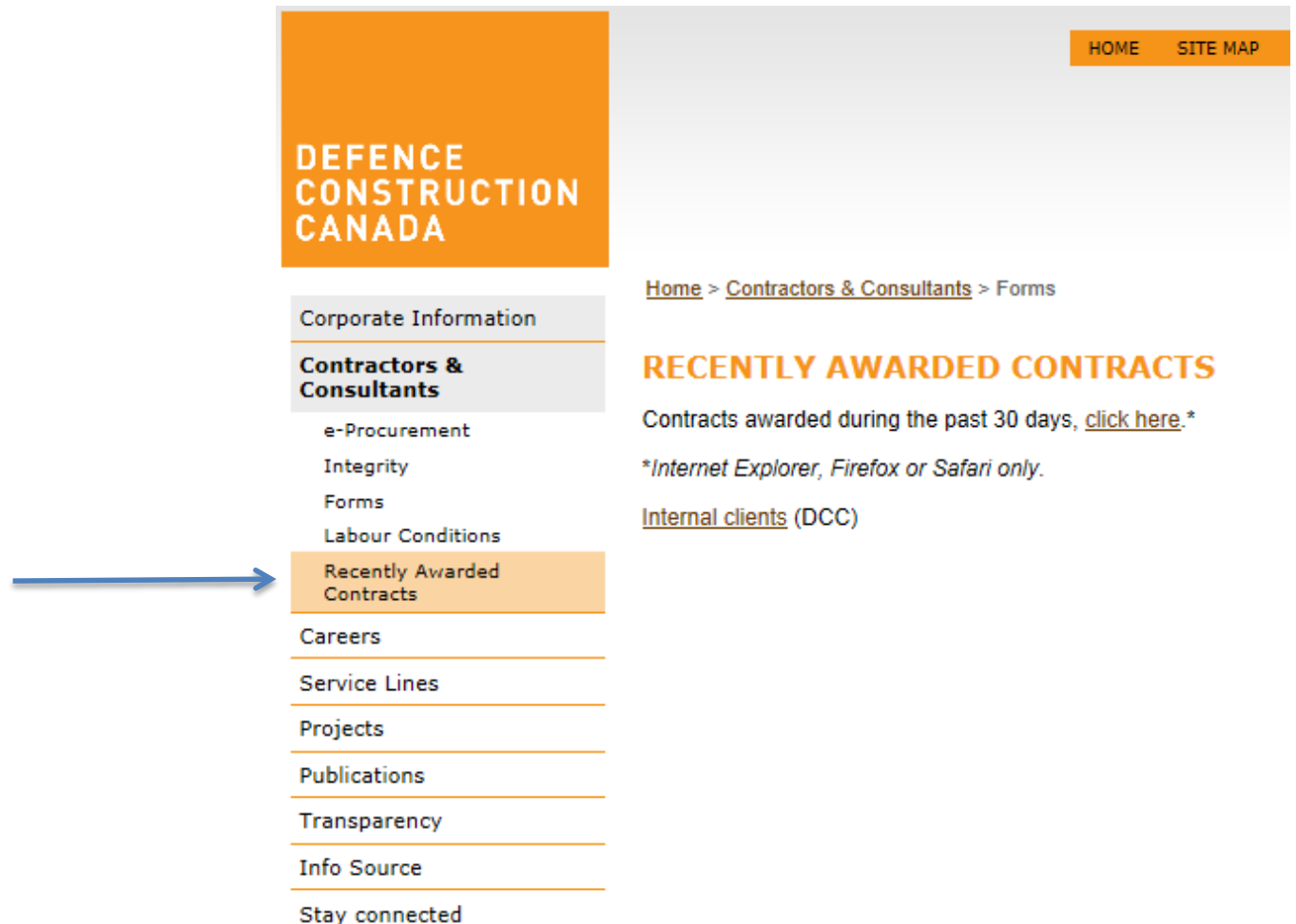
Go to Bid Management

Click on the Sol. Number

Click on Bid Results Tab

Tender Results

- The selected contractor (award) published on DCC Website
http://www.dcc-cdc.gc.ca/english/cc_contracts.html



The screenshot shows the DCC website interface. At the top right, there are links for 'HOME' and 'SITE MAP'. The main header area contains the 'DEFENCE CONSTRUCTION CANADA' logo. Below the logo is a navigation menu with the following items: 'Corporate Information', 'Contractors & Consultants', 'e-Procurement', 'Integrity', 'Forms', 'Labour Conditions', 'Recently Awarded Contracts' (highlighted with a blue arrow), 'Careers', 'Service Lines', 'Projects', 'Publications', 'Transparency', 'Info Source', and 'Stay connected'. To the right of the menu, there is a breadcrumb trail: 'Home > Contractors & Consultants > Forms'. Below the breadcrumb, the section is titled 'RECENTLY AWARDED CONTRACTS' in orange. The text below this title reads: 'Contracts awarded during the past 30 days, [click here](#).*' followed by a note: '*Internet Explorer, Firefox or Safari only.' and a link: '[Internal clients](#) (DCC)'.

Information

DCC

<http://www.dcc-cdc.gc.ca/english/e-procurement.html>

MERX

<http://www.merx.com>

Click on Supplier menu

1-800-9640MERX (6379)

Surety Association of Canada

<http://www.surety-canada.com/en/ebonding/index.html>

Questions

